TESTON CLUB A.G.M. 1st March 2013

CHAIRMANS OPENING ADDRESS

Good evening and welcome to the 2013 Teston Club A.G.M. Once again I have the honour standing before you on behalf of the Chairman.

I think it's because i made such a poor show last year and your committee have decided I should have another go to see if I can get it right!

One consistent criticism I received regarding my comments last year was that I stole the other presenters thunder with my overview of the year. I will therefore keep my comments as brief as possible, which I'm sure you'll be very pleased about!

Firstly, I would like to thank the Committee for their efforts during what has been yet another positive year, albeit as I'm sure you'll hear from our Treasurer, a year of consolidation.

I would just briefly like to pass comment on the role and challenges of the committee. We appreciate that not all of the Committees decisions are popular with all members and some criticism has been received during the past year. I would like to clarify that the Committee has, however taken all decisions with the best interest of the Club for the present and for the future, in mind.

In my opinion the Committee has done another splendid job and I hope you all agree. I do believe we are providing a facility that meets the requirements of those members that use the club regularly.

As I said last year, however, new blood and fresh ideas are always healthy. For those that do not wish to stand for committee but feel you have constructive suggestions that will help the committee fulfil their obligations please let us know. You can talk directly to any committee member or use the suggestions box anonymously, if you so desire.

In that vein, what has been particularly pleasing this year is that we have had more non- committee members helping with the volunteer sessions on the bar and especially for the various functions than in previous years. I would like to thank all those that have helped out and I would like to think that this trend will continue.

What has also been particularly pleasing is that we have been able to accommodate further paid staff without any detrimental financial impact and I would like to thank them for their contribution this year. In particular the appointment of Natalie who has proven to be a bonus for those of us that had become used to, and possibly damaged by, seeing George and Rick behind the bar so often!

Finally, I would once again like to say thank you to you our members. As I said last year and I honestly believe, the Club is not the Committee, the premises or the facilities provided. It is the people who use it and make it an enjoyable place to be.

I look forward to the Club achieving further success in the coming years.

S Worcester - Meeting Chairman

THE PRESIDENT`S ADDRESS

Due to illness our President was not able to address the Club this year.

APOLOGIES FOR ABSENCE.

Malcolm Austin, Chris Roser, A. Jackson, Mr Hughes, Alan Button, Jenny Button, Maggie Wollen, Peter Butchers, Phil Bond, Jim Wood, Anita Sidley, Rodney Thornton, Bridget Mahoney, Max, McHenry.

ADOPTION OF 2012 MINUTES.

Proposed by Gordon Hunt. Seconded by Karen Loughlin.

SECRETARYS REPORT.

Good evening ladies and gentlemen, for those who have not met me I am your Club Secretary.

Firstly I would like to thank all those Club members who have helped me in this task.

My first subject to night is the membership, which at this time last year stood at 361. At the same time this year it stands at 364. This breaks down as follows; 183 full members, 162 senior members, of which one is Alfie our only dog member who is no trouble at all, 2 country members and 16 life members.

As you can see this is almost a mirror image of last year. In these troubled financial times I think this a good achievement. As you would have read in the treasurer's report the Club has had a reasonable trading year.

I will repeat what I said last year, your Committee has and will keep investing in updating your Club and it's structure to safeguard its future.

Next a few thanks to the volunteers who still play a big part in the running of this club, and that includes your committee, who give up their time to make sure the Club runs as smoothly as possible. Trevor Sidley along with Ray Humphrey, who audit our books which saves the Club a great deal of expense. Also Jenny Button whose artistic notice boards you now see outside the Club.

Lastly but not least our volunteer bar staff Rick Williams and lately Mike Hawkins who are always there to stand in when required, on behalf of the members I thank you all.

Our internal groups are all functioning well. The bridge club is growing in numbers. The Wednesday afternoon club is now well established and with Cate Ronnie and Sue behind the bar have come up all sorts of good ideas to entertain their members.

The Golf Society I notice have new shirts please may we have a picture off you all to hang in the bar. I think the darts and snooker team should follow suit, Looking smart with the Clubs logo around the county can only be good for Teston Club. Especially if the darts team gets promoted as looks likely.

The snooker team have a new player this year I personal saw him make a 79 break not bad when our highest till then had been 11!

I do have to mention one group who I am sorry to say have failed miserable this year as they did last that is The Fat Club. With cheating rife with the early weigh ins and the group as whole getting FATTER and FATTER I have ordered an inquiry into the management of this group and I can assure you heads will roll.

Last but not least the Saturday afternoon race boys who go from strength to strength and bring much needed revenue to our Club where would we be without Derek Draper trying to get his free bet? Long may it continue. Lastly I would like to say we have one of the best Clubs in Kent let's keep it that way!

THE TREASURERS REPORT

The accounts have been prepared and a draft of the clubs balance sheet is available. A copy of this has been displayed on the notice board for the past two weeks.

The accounts have been audited and our auditors Trevor, this year joined by Ray, are content that the balance sheet is a true record of the clubs financial position as at the 31.12.2012. We must thank them for their time, it saves the club a considerable amount of money compared with an outside audit. They did find some bookkeeping errors so it was of benefit and they also made constructive suggestions on improvements to our procedures to not only eliminate error but also save my time. These we will implement in 2013.

I will now give you a summary of the year's financial performance. Starting with income. As you are all aware we have 4 main sources, the bar, the lottery tickets, subscriptions and the Snooker table.

Firstly the bar. Our takings were £102.3k slightly up on the £101.7k recorded in 2011, as we did not increase our prices but we did maintain the 2011 volume.

The gross profit on the bar was £46.7k a margin of 45.7% down from last years 47.2%. This, I think, we can attribute to not increasing our prices and absorbing the increases prices from our suppliers.

Our revenue from the lottery tickets was £1.4k, as it was last year. Our income from subs and guest fees was £5.2k once again almost identical to 2012. Finally the snooker table took a thousand pounds, down from £1200 in 2011.

Now for expenditure.

Wages were £26k up from £23.2k, we have now had a full year of paying for the cleaning and have employed bar staff to cover all but 10hrs of our opening time. Our thanks go to those who continue to volunteer their time. I am sure we are all happier that we are able to pay our way but must point out that with a full years cost of the bar staffing we will be seeing an increase next year and our wage bill will be nearer £32k.

Utilities show an increased expenditure of £2000 but in 2011 we received a rebate on previous year's rates of £1500. In fact we spent £250 on the phone down £33, Internet connection was £300, it was only £109 for 4 months in 2011, gas £1411 down £180 from 2011, electricity £2192 down £150 from 2011 but water rose to £1496, up from £1018. We will investigate this just in case we have a problem.

The general expenses that are detailed on the balance sheet are down from £29.7k to £25.0k. The major spends were £5000 on our television services, up from £4000 in 2011, this however includes the purchase of 2 new big screens and an updating of the system to allow both bars to receive the same channels. The good news is that next year we should only be spending £3000 as we are now paying a reduced Sky charge. I must comment that sport, along with the early opening hours, now plays a major role in generating trade in this club and the money is in my opinion well spent.

We did again spend on the premises and we have had the complete outside of the club decorated at a cost of £4200. We also decided that we would correct our mistake of trying to repair the pathways with concrete and have had them block paved. At the same time we had the rear patio re-laid. The total cost of this was £3800. We also spent £1783 for the purchase and installation of a new glass washer. Other expenditure was much in line with last year.

The end result at the end of the year was that we in fact recorded a loss of £2943. We do, however, have a healthy bank account of £45k so no cause for alarm. The works we carried out this year will not have to be repeated for some time and although we can always improve the facility nothing major in at this moment is necessary.

I thank you for your attention and if you have any questions I will try and answer them either now or after the meeting.

ELECTION OF OFFICERS AND COMMITTEE

ELECTION OF OFFICERS

The nominees for the position of club officers are as follows:-

POSITION	NOMINEE	PROPOSER	SECONDER	
SECRETARY	G. Wollen.	A. Button	N. Jarvis	
CHAIRMAN TREASURER	C Roser B. Harker	P Butchers R. Revell	P. Bettles T.Smith	

ELECTION OF COMMITTEE

The nominees for committee members are as follows:-

MEMBERS	Nominee	Proposer	Seconder	
	R. Thornton	One More Year Remaining		
	S.Worcester	One More Year Remaining		
M. Austin A. Jackson		One More Year Remaining One More Year Remaining		
B Beutridge	Up For Election	ELECTED		
	P. Jones	Up For Election	ELECTED	
	Vacancy	Not Filled		
	Vacancy	Not Filled		

All proposed Officers and committee members were elected

All names were excepted by the Members

HONORARIA

The Treasurer_requested that his honoraria be passed over this year. This was agreed. An Honorarium was awarded to the Secretary this was Proposed by R Rensch and Seconded by R Revell.

PRESENTATION OF TROPHIES

This was not done this year.

PREVIOUSLY NOTIFIED BUSINESS

There was none.

REMEMBERING THOSE MEMBERS WHO HAVE PASSED AWAY.

A minutes silence was held for John Zygmont, Anita Terry and Bob Wilson,

The meeting was then closed at approximately 8:30pm.